



PAKISTAN RAILWAYS

Expression of Interest (EOI)

**FOR HIRING OF CONSULTANCY SERVICES FOR
PREPARATION OF BUSINESS PLAN & NECESSARY
DOCUMENTS IN CONNECTION WITH ROYAL PALM
GOLF & COUNTRY CLUB, PAKISTAN RAILWAYS,
LAHORE**

August, 2019

**Director Property and Land
Headquarters Office, Lahore
PH: +92-42-99201769 FAX: +92-42-99204254**

TABLE OF CONTENTS

DESCRIPTION	PAGE NO.
1.0 INTRODUCTION.....	1
1.1 Project Information	1
1.2 Objectives of the Expression of Interest (EOI).....	2
1.3 Scope of Consultancy Services	2
2.0 DEFINITIONS	3
3.0 INVITATION FOR SELECTION	4
4.0 INSTRUCTIONS TO APPLICANTS.....	5
4.1 Submission of Applications	5
4.2 Evaluation Criteria	6
4.2.1 General	6
4.2.1.1 Minimum score required for short listing	6
4.2.2 Experience of Firm.....	6
4.2.3 Financial Capabilities.....	7
4.2.4 Personnel Capabilities	7
Table-1	7
Table-2	8
4.3 Joint Venture (JV).....	8
4.4 Updating the Information.....	9
4.5 Participation in the RFP	9
4.6 Ownership of the document	9
4.7 Misconduct	9
4.8 Debarment Status	9
4.9 Full Compliance	9
4.10 Amendment in the evaluation Documents	10
4.11 Annulment of the selection and Recalling of Bids.....	10

	DESCRIPTION	PAGE NO.
Letter of Application	(Annexure-A).....	11
Application Form A-1.	General Information.....	14
Application Form A-2.	Joint Venture Summary.....	15
Application Form A-3.	Consultants Organization.....	16
Application Form A-4.	Consultant's Experience	17
Application Form A-5.	CV / Bio Data and Experience of professionals.....	18
Application Form A-6	Company Financial Information.....	21

1.0 INTRODUCTION

1.1 Project Information

Consequent upon honorable Supreme Court of Pakistan judgment dated 28.06.2019, the previous lease agreement with M/S Maxcorp Consortium / MHPL became null and void abinitio and Pakistan Railways is directed to take over the possession. At present the Club is in operation under Pakistan Railways.

Salient features of the club are as under:

	Description	Approx Area (Acres)
a.	Golf Course	111
b.	Main Building (including Restaurant, Gym, Cinema, Swimming Pool etc)	2.0
c.	Tennis Court	0.78
d.	Marquees (2 Nos)	1.0
e.	Miscellaneous (other buildings, Roads, parking, open land etc)	26.39
	Total Land	141.17

Pakistan Railways is desirous of increasing commercial benefits related to its Golf & Country Club, which includes, but not limited to following:

- i. Outsourcing the P.R. Royal Palm Golf & Country Club including all allied facilities to an individual/firm/consortium, for its operation.
- ii. Further improvement in quality of the recreational activities of the club.
- iii. Increase members' influx to optimize the recreational activities and healthy environment to the consumers/customers
- iv. Envisage P.R. Royal Palm & Country Club as one of the preferred destinations for the members and third parties for events.
- v. Generate optimum revenue for Pakistan Railways according to the commercial potential of the club.

1.2 Objectives of the Expression of Interest(EOI)

The objective of EOI is to evaluate consultancy Firms / Consortium of firms for providing Consultancy Services as per scope detailed below. The short listed firms will be issued Request for Proposal (RFP) for final selection. Selected firm/ Consortium shall provide Consultancy Services for outsourcing of P.R. Royal Palm Golf & Country Club (RPGCC), Pakistan Railways.

1.3 Scope of Consultancy Services

The broad scope of the services would be as under, but not limited to:

1. To analyze & evaluate the existing assets and allied business facilities, assess infrastructure & associated capital investment requirements for increasing business potential, revenue assessment, examine various options, select the most suitable mode, appraise regulatory frame works.
2. To assess the potential of recreational, event management and destination attraction to the potential members and general public.
3. To propose viable Business Models under the existing enforced rules and regulations in order to generate revenue for PR as well as to improve the quality of recreational activity.
4. To utilize the best International practices for recreational, event management and destination management plans in order to develop Golf & Country Club.
5. To prepare bidding documents, evaluation criteria for selection of bidder and advice in preparation of contract agreement.

2.0 DEFINITIONS

2.1 Applicant

The firm applying for the Expression of Interest (EOI) for Consultancy Services for preparation of business plan & necessary documents in connection with Royal Palm Golf & Country Club (RPGCC), Pakistan Railways, Lahore.

2.2 Employer

Ministry of Railways through Director Property & Land, Pakistan Railways, Headquarter Office, Lahore on behalf of CEO/Sr.GM Railways.

2.3 Project

Hiring of Consultancy Services for preparation of business plan & necessary documents in connection with Royal Palm Golf & Country Club (RPGCC).

2.4 Application

The Expression of Interest (EOI) documents as submitted by the Applicant

2.5 Request for Proposal (RFP)

RFP refers to the Technical and Financial Proposals that shall be submitted only by the firms who shall be declared prequalified through this EOI to participate in the selection process.

2.6 Contract Agreement

Contract Agreement refers to the agreement, which will be signed with successful firm(s), based on the RFP.

2.7 Similar Assignment

“Similar Assignment” means assignment of Consultancy Services provided in different club/property management projects.

3.0 INVITATION FOR SELECTION

- 3.1** The Director Property & Land, Pakistan Railways, Headquarters Office, Lahore invites Expression of Interest (EOI) for Selection of Consultancy Firms/ Consortium of firms to be appointed as Consultant for preparation of business plan & necessary documents in connection with Royal Palm Golf & Country Club (RPGCC), Pakistan Railways Lahore.
- 3.2** Invitation is open to local and foreign firms / Joint Venture of firms having requisite technical and managerial experience of providing Consultancy Services.
- 3.3** A complete set of Expression of Interest (EOI) documents for selection can be download from Pakistan Railways' website (**www.pakrail.gov.pk**) or PPRA website (**www.ppra.org.pk**) consisting of evaluation Criteria and format of evaluation documents.
- 3.4** Expression of Interest (EOI) for short listing duly filled and attached with required documents must be submitted in sealed envelope by hand or through courier at under mentioned address not later than **30th September, 2019 till 2:00 PM.**
- Director Property and Land,
Pakistan Railways, Headquarters Office,
Empress Road, Lahore.
Ph: +92-42- 99201769, 99201802
- 3.5** Applications received late, shall not be entertained.

4.0 INSTRUCTIONS TO APPLICANTS

4.1 Submission of Applications

4.1.1 Applications for evaluation (one original and 2 copies) must be received in sealed envelope to be delivered either by hand or through courier service to:-

Director Property and Land
Pakistan Railways, Headquarters Office,
Empress Road, Lahore.
Ph: +92-42- 99201769, 99201802

Not later than 30th September, 2019 **till 2:00 PM**

And be clearly marked “Application for Expression of Interest for “Consultancy Services for preparation of business plan & necessary documents in connection with Royal Palm Golf & Country Club” Pakistan Railways, Lahore.

4.1.2 The name and mailing address of the applicant/firm should be clearly marked on back side of the envelope.

4.1.3 The applications should be in the English language. Information in any other language, shall be accompanied by its translation in English. Employer reserves the right for not qualifying any firm in case of non-compliance of this requirement.

4.1.4 Applicants must respond to all questions and provide complete information as advised in this document. Lack of essential information may result in disqualification. However, the Employer may, at its discretion, request submission of any missing documents or additional documents.

4.1.5 A pre-proposal meeting shall be held to address the queries of the interested parties. All the prospective applicants are requested to attend. However, attending pre-bid is not a mandatory requirement. The venue and time for the pre –bid meeting is as under:

Director/ Property and Land
Pakistan Railways, Headquarters Office,
Empress Road, Lahore.

Ph: +92-42- 99201769, 99201802

Date: **16 September 2019 Time:11:00 AM**

4.1.6 The application should fully comply with the Instructions to Applicants, Forms, and Appendices etc. Noncompliance may lead to the rejection of applicant’s EOI.

4.2 Evaluation Criteria

4.2.1 General

Evaluation will be based on the criterion given in succeeding paras regarding applicants financial soundness, experience profile and personnel capabilities as demonstrated by the applicant's response in the forms attached to this document. In case of Joint Venture or Consortium, partner's experience & resources, shall be considered collectively. Association of firms, will also be considered for similar treatment as in case of Joint Venture. The broad criteria for evaluation shall be as under: -

Sr. No.	Category	Max Marks
1	Experience of Firm	50
2	Personnel Capabilities	20
3	Financial Capabilities	30
Total		100

4.2.1.1 Minimum Score required for evaluation

Evaluation status shall be decided based on **responsive/non-responsive** basis. **The minimum overall score needed by an applicant for evaluation is 70% with at least 50% marks in each category mentioned above.**

4.2.1.2 Mandatory Requirement for Experience of Firm

- a. As a mandatory requirement, Consultant must have completed successfully at least one assignment of Consultancy related to Club/Hotel Management. Any Consultant not fulfilling the said requirement will not be short listed.
- b. The Consultants should have Expert on Club/Hotel Operations & Management.
- c. The Consultants should have Expertise on Destination Marketing Development.

4.2.2 Experience of Firm

4.2.2.1 Maximum five (05) similar assignments / projects completed by the Firm shall be awarded scores in accordance with following criteria:

- | | | | |
|------|----------------|---|-------|
| i. | Five Projects | - | 100 % |
| ii. | Four Projects | - | 90 % |
| iii. | Three Projects | - | 80 % |
| iv. | Two Projects | - | 70 % |
| v. | One Projects | - | 60% |

4.2.2.2 Completion Certificate of Projects

The applicant must provide completion certificate, duly issued by the client, as a proof of completion of similar assignments / projects. **In the absence of such certificate, these projects shall not be considered for evaluation.**

4.2.3 Financial Capabilities

Annual Turnover (Pak Rs. in Million) (**Average of last three years shall be considered**)

More than or equal to 50	= 100%
More than or equal to 40 but <50	= 90%
More than or equal to 20 but <40	= 70%
Less than 20 but > 10	=50%
Less then 10	=0

4.2.4 Personnel Capabilities

- 4.2.4.1** The applicant must have in his employment, suitably qualified personnel to fill the key management and specialist positions, which shall meet the specified criteria of experience provided in the relevant tables given in Table-1.
- 4.2.4.2** The information provided in relevant forms to this document, shall be used for evaluation.
- 4.2.4.3** List of professionals, to be considered for evaluation, along with maximum score assigned to each professional, shall be in accordance with Table-1 given below.
- 4.2.4.4** Minimum qualification and minimum experience shall be in accordance with Table-2 given below. Any professional not fulfilling the minimum requirement as stated in Table-2, shall not be considered for evaluation.
- 4.2.4.5** Similar project has been defined under definitions for the purpose of comparison of the projects completed by the Consulting firm and assignment under consideration. For various professional, similar assignment or relevant experience shall be as per their respective field of specialization.

Table-1

S. No	Description	Max Score
1	Senior Financial Expert	3.5
2	Expert on Club Operation & Management (Mandatory)	3.5
3	Expert on Destination Marketing Development. (Mandatory)	3
4	Financial Management Analyst	2
5	Transactional Data Analyst	2
6	Business Analyst/Strategist	2
7	Legal Expert	2
8	Contract Expert	2
	Total	20

Table - 2

Sr. No.	Position	Min-Qualification	Min Experience
1	Senior Financial Expert	FCA	10 years
2	Expert on Club Operation & Management (Mandatory)	MBA	10 years
3	Expert on Destination Marketing Development. (Mandatory)	MBA or MA/Eco	10 years
4	Financial Management Analyst	MBA or CFA	10 years
5	Transactional Data Analyst	MBA/Finance	10 Years
6	Business Analyst/Strategist	MBA or CFA	10 years
7	Legal Expert	LLB	10 years
8	Contract Expert	LLB or B.ScEngr	10 years

Note: *Minimum qualification has been quoted for the guidance of the bidders. However, bidders can quote any other relevant degree as per norms of the country from where such degree has been obtained and it would be considered for acceptance if found appropriate.*

4.3 Joint Venture (JV)

4.3.1 Joint Venture must comply with the following requirements:-

- a) Following are minimum qualification requirements:-
 - i) The joint venture must collectively satisfy the overall qualification criteria / score and mandatory requirements.
 - ii) One firm can participate only in one JV. Participation of any firm in more than one JV shall render both firms / JVs disqualified.
- b) Contract shall be signed by all members in the JV, so as to legally bind all partners, jointly and severally, and **the subsequent bids shall be submitted with a copy of the JV agreement providing the joint and several liabilities with respect to the contract.**

4.3.1 The prequalification of a JV does not necessarily prequalify any of its partners individually or as a partner in any other JV. In case of dissolution of a JV, only lead partner shall be considered for prequalification subject to fulfilment of criteria stated above. Request of any JV partner (other than lead partner) to be considered for prequalification individually (or by making JV with other firms) shall not be entertained.

4.4 Updating Prequalification Information

Applicant may be required to update the information of experience, personnel and other used for prequalification at the time of submitting their RFP, to confirm their continued compliance with the qualification criteria and verification of the information provided at the time of prequalification. RFP submitted by the applicant shall be rejected, if the applicant's qualification thresholds are no longer met at the time of bidding.

4.5 Participation in the Request for Proposal (RFP)

Only Firms / Consortiums that have been short listed under this procedure, shall be issued RFP to participate in the selection process. One qualified applicant shall be allowed to submit only one RFP.

4.6 Ownership of the Document

All documents submitted by the applicant in response of this invitation shall become the property of the Employer. However, intellectual proprietary rights of the information contained in the application shall remain vested to the applicant.

4.7 Misconduct

If an applicant or any person on his behalf makes any attempt to canvass, solicit or approach any officials of the Employer in any matter relating to or arising out of this application, their application shall be liable for rejection besides taking other action(s) including debarring the applicant in accordance with prevailing policies of Government of Pakistan and Pakistan Railways.

4.8 Debarment Status

As a prerequisite to participate in the prequalification process, the applicant should not have been suspended or debarred by Government of Pakistan, Pakistan Engineering Council, Public Procurement Regulatory Authority (PPRA), Pakistan Railways, or any Government Organization or agency in Pakistan or the country in which the company is incorporated from participating in such public sector projects. A certificate to this effect, shall be provided by all JV Partners/all firms along with the application.

4.9 Full Compliance

The application shall comply fully in accordance with the 'Instructions to Applicants', Forms, Appendices etc. Noncompliance to provision any may render the applicant disqualified.

4.10 Amendment in the evaluation Documents

- 4.10.1** At any time, prior to deadline for submission of applications, the Employer may amend the evaluation document by issuing addenda.
- 4.10.2** Any addendum issued shall be part of the evaluation documents and shall be uploaded on the website to be downloaded by the prospective applicants.
- 4.10.3** To give prospective applicants reasonable time to take an addendum into account in preparing their applications, the Employer may, at its discretion, extend the deadline for submission of applications.

4.11 Annulment of Selection and Recalling of Bids

- 4.11.1** At any time during the process or after evaluation, the Employer can annul the selection and may recall the bids. In such a case, the Employer shall not be liable for any expenses/claims of the applicants who have submitted applications.
- 4.11.2** The Employer, if desired, may recall selection, without annulling the already evaluated firms with a view to increase the competition. In such cases, already evaluated firms shall not be required to resubmit their applications and shall stand evaluated.

Letter of Application

[On Letterhead paper of the Applicant (Lead partner in case of JV) including full postal address, telephone no., fax no., and e-mail address]

Date:.....

To:

Director Property & Land,
Pakistan railways,
Headquarters Office, Lahore

Subject: **Evaluation of Firms for Consultancy Services for preparation of business plan & necessary documents in connection with Royal Palm Golf & Country Club, Pakistan Railways, Lahore**

Dear Sir,

1. Being duly authorized to represent and act on behalf of..... (hereinafter “the Applicant”), and having reviewed and fully understood all the information provided, the undersigned hereby applies to be considered to be evaluated as a Consultant for the subject assignment.
2. Attached to this letter are copies of original documents defining¹:
 - (a) the Applicant's legal status;
 - (b) the principal place of business; and
 - (c) the place of incorporation (for applicants who are corporations); or the place of registration and the nationality of the owners (for applicants who are partnerships or individually owned firms).
 - (d) J.V agreement (*if applicable*)
3. The Employer and its authorized representatives are hereby authorized to conduct any inquiries or investigations to verify the statements, documents, and information submitted in connection with this application, and to seek clarification from our bankers and clients regarding any financial and technical aspects. This Letter of Application will also serve as authorization to any individual or authorized representative of any institution referred to in the supporting information, to provide such information deemed necessary and requested by yourselves or the authorized representative to verify statements and information provided in this application, or with regard to the resources, experience, and competence of the Applicant.
4. The Employer and its authorized representatives may contact the following focal persons for further information², if needed.

1 For applications by joint venture, all the information requested in the prequalification documents is to be provided separately for each partner of the joint venture. The lead partner should be clearly identified. Each partner in the joint venture shall sign the letter.

2 Application by joint ventures should provide information on a separate sheet for each party to the application.

S.No	Name and Designation	Telephone (office & cell)	Email
1			
2			
3			
4			

5. This application is made with the full understanding that:

- (a) Issuance of RFP to evaluated applicants can be subject to verification of all information submitted for prequalification.
- (b) Employer reserves the right to:
 - (i) amend the evaluated documents during the process and these amendments shall be binding upon the applicants;
 - (ii) annul the process of evaluation/selection for which no liability will be accrued on the part of the Employer

Applicants who are not applying as joint venture should delete para 6&7 and initial the deletions.

- 6. Appended to this application, we give details of the participation of each party, including personnel / resource contribution and profit/loss agreements, to the joint venture or association. We also specify in terms of the percentage of the value of the contract, and the responsibilities for providing consultancy services.
- 7. We confirm that in the event that we submit RFP, that RFP as well as any resulting contract will be.
 - (a) Signed as J.V so as to legally bind all partners, jointly and severally; and
 - (b) Submitted with a Joint Venture agreement providing the joint and several liabilities of all partners in the event the contract is awarded to us.
- 8. The undersigned declare that the statements made and the information provided in the duly completed application is complete, true, and correct in every detail.

Signed	Signed
Name	Name
For and on behalf of (name of Applicant or lead partner of a joint venture)	For and on behalf of (name and signature of other partners of the joint venture)
Signed	Signed

Name	Name
For & on behalf of (Name & signature of other partners of Joint Venture)	For & on behalf of (Name & signature of other partners of Joint Venture)
Signed	Signed
Name	Name
Name	Name

Application Form A-1

General Information

All individual firms and each partner of a joint venture applying for selection are requested to complete the information in this form. Nationality information (if applicable) is also to be provided for foreign owners or applicants who are forming part of the Joint Ventures.

1.	Name of Firm	
2.	Head Office Address	
3.	Telephone	Contact Person: Name: Title:
4.	Fax	Telex
5.	Place of Incorporation/Registration	Year of incorporation/registration
6.	Corresponding email	Official Website

<i>NATIONALITY OF OWNERS</i>		
	<i>NAME</i>	<i>NATIONALITY</i>
1.		
2.		
3.		
4.		
5.		

Application Form A-2

Joint Venture Summary

Names of all Partners of a Joint Venture	Percentage share (in terms of financial) for this assignment	Broad specialization / area of services to be provided
1. Lead Partner		
2. Partner		
3. Partner		
4. Partner		
5. Partner		
6. Partner		

Application Form A-3

Consultant's Organization

Please provide the following information for your firm/entity and each associate for this assignment

1. Firm's Background and Achievements (min two pages)
2. Organogram.
3. List of professional Staff with Qualification and Experience.
4. List of similar assignment completed
5. List of similar assignments in hand

(In case of JV Please, provide above information for each JV partner)

Application Form A-4

Consultant's Experience (completed assignments only)

[Using the format below, provide information on each assignment for which your firm, and each associate for this assignment, was legally contracted as a corporate entity or as one of the major companies within an association, for carrying out consulting services similar to the ones requested under this Assignment.]

Name of Firm executed the assignment (in case of JV)	
Assignment name:	Value of the Project (in Pak Rs or US\$):
Country: Location within country:	Duration of assignment (months):
Name of Client:	
Start date(month/year): Completion date (month/year):	Value of consultancy services provided by your firm under the agreement (in Pak Rs or US\$):
Name of associated Consultants, if any:	Percentage of input provided by associated Consultants:
Name of senior professional staff of your firm involved and functions performed(indicate most significant profiles such as Project Director/Coordinator, Team Leader):	
Narrative description of Project:	
Description of actual services provided by your staff within the assignment:	

Note: Completion certificate issued by the Client must be attached, in the absence of said certified the project shall not be considered for evaluation.

Application Form A-5

CV / Bio Data and Experience of Professionals

1. Name of Firm [on which payroll said professional is]: _____

2. Name of Staff: _____

3. Title of field of expertise: _____

4. Date of Birth: _____ Nationality: _____

5. Education:

Degree	Major/Minor	Institution	Date(MM/YYYY)

6. Membership of Professional Associations: _____

7. Other Training [Indicate significant training only]:

8. Employment Record [Starting with present position, list in reverse order every employment held by staff member since graduation, giving for each employment (see form a t here below):dates of employment, name of employing organization, positions held.]:

Employer	Position	From(MM/YYYY)	To(MM/YYYY)

9. Work Undertaken that best illustrates relevant experience

[Among the assignments in which the staff has been involved, indicate the following information for those assignments that best illustrate staff capability to handle the tasks listed under point 11.]

- 1) Name of assignment or project: _____
Year: _____
Location: _____
Client: _____
Main project features: _____
Positions held: _____
Activities performed: _____
- 2) Name of assignment or project: _____
Year: _____
Location: _____
Client: _____
Main project features: _____
Positions held: _____
Activities performed: _____

- 3) Name of assignment or project: _____
Year: _____
Location: _____
Client: _____
Main project features: _____
Positions held: _____
Activities performed: _____

- 4) Name of assignment or project: _____
Year: _____
Location: _____
Client: _____
Main project features: _____
Positions held: _____
Activities performed: _____

5) Name of assignment or project: _____
Year: _____
Location: _____
Client: _____
Main project features: _____
Positions held: _____
Activities performed: _____

10. Certification:

I, the undersigned, certify that to the best of my knowledge and belief, this CV correctly describes myself, my qualifications, and my experience. I understand that any willful misstatement described herein may lead to my disqualification or dismissal, if engaged.

[Signature of staff member or authorized representative]

Date: _____
Day/Month/Year

Full name of authorized representative: _____

Application Form A-6

Financial Capabilities (in Million Pak Rs) as per the latest completed year's audited accounts:

1. Total Assets =
2. Total Liabilities =
3. Reserves =
4. **Annual Turnover**

For the year (in Million Pak Rs)		
2015-16	2016-17	2017-18

For assessment purpose average turnover of last three years shall be considered
(in case of joint venture please provide above information for all partners and average annual turnover of firm having high value shall be considered)

نجر دار! ٹرین میں بغیر ٹکٹ سفر کرنے سے گریز کریں ورنہ جرمانہ اور قید کی سزا ہو سکتی ہے

HIRING OF CONSULTANCY SERVICES FOR PREPARATION OF BUSINESS PLAN & NECESSARY DOCUMENTS IN CONNECTION WITH ROYAL PALM GOLF & COUNTRY CLUB, PAKISTAN RAILWAYS, LAHORE

1. Expression of Interest (EOI) is invited for hiring of Consultancy Services for Outsourcing the P.R. Royal Palm Golf & Country Club, Lahore
2. The interested firms can download EOI documents from Pakistan Railways website (www.pakrail.gov.pk) and PPRA website (www.ppra.org.pk) consisting of TOR, consultant's evaluation criteria and format of Technical & Financial proposals for this project.
3. Interested National/International leading firms, Joint Venture having relevant experience are invited to participate, in the process.
4. A pre-proposal conference shall be held on the date mentioned in the EOI document for which prospective Firms/Joint Ventures/Companies are requested to attend. Any further information can be obtained from the office of undersigned or through email (dirpl@pakrail.gov.pk)
5. The prospective firms will submit their proposals on prescribed format, at the following address on or before **30th September, 2019** up to **02:00 PM**. The proposals will be opened on the same date and venue at **02:30 PM**, in the presence of representative of firms, who prefer to witness.

NOTE

Advertisement regarding "Selection of Consultant for Transaction Advisory Services for outsourcing Royal Palm Golf & Country Club, Lahore" published in newspapers on 18.07.2019 is hereby withdrawn ab initio.



(MUHAMMAD HAFEEZULLAH) Director Property and Land
Pakistan Railways, Headquarters Office, Empress Road, Lahore.

Ph: +92-42-99201769, Email: dirpl@pakrail.gov.pk, Web: www.pakrail.gov.pk